

# END SEMESTER EXAMINATION

## Organizational Behavior: MTOG0093

**Total Marks: 100**

**Duration: 3 hrs**

1. Answer the following questions either as true or false: [1x10=10]
  - i. The discipline of OB had originated by contributions from Science [CO 1]
  - ii. The meaning of perceptual grouping is Individual selects data. [CO 1]
  - iii. Perception is an Organizational process [CO1]
  - iv. Need Hierarchy Theory was propounded by Herzberg [CO1]
  - v. The theory of Classical Conditioning was propounded by Maslow [CO1]
  - vi. The word personality was derived from the Greek word persona [CO1]
  - vii. The study of OB is related to personal behaviour only [CO1]
  - viii. Individual behaviour is not influenced by the individuals' surroundings [CO1]
  - ix. Study of personality & attitude in OB originated from Sociology [CO1]
  - x. Level three in Maslow's theory of motivation is security need [CO1]
  
2. Answer briefly any five of the following questions: [3x5=15]
  - i. What is perception? [CO2]
  - ii. What is meant by personality? [CO2]
  - iii. Explain the meaning of attitude [CO2]
  - iv. Explain the concept of motivation [CO2]
  - v. What is communication? Explain [CO2]
  - vi. Explain the meaning of leadership [CO2]
  
3. Answer any five of the following questions: [7x5=15]
  - i. Explain the relationship between personality and values with the help of different factors [CO 3]
  - ii. Explain the determinants of personality and discuss the different types of personality [CO 3]
  - iii. Explain the concept of values. Discuss its sources & types of values. [CO 3]
  - iv. Explain the concept of perception and explain its process [CO 4]
  - v. Describe the different barriers to communication [CO 4]
  - vi. Define motivation and explain Maslow's theory of motivation [CO 4]
  
4. Answer any four of the following questions: [10x4=40]
  - i. What are the steps of decision making? Explain the human factor in decision making [CO 5]
  - ii. Define attitude and explain its components. Discuss the significance of attitude [CO 5]
  - iii. Evaluate the classical conditioning theory and explain its implications [CO 5]

- iv. Analyze the trait and situational theory of leadership [CO 5]
- v. Distinguish between traditional and modern views of conflict. Explain the various conflict management strategies [CO 5]
- vi. Analyze Herzberg and McClelland's theory of motivation and discuss the implications of the theory [CO 5]